

WEB-UPLOAD



कर्मचारी राज्य बीमा निगम
(श्रम एवं रोजगार मंत्रालय, भारत सरकार)
EMPLOYEES' STATE INSURANCE CORPORATION
(Ministry of Labour & Employment, Govt. of India)



मुख्यालय/HEADQUARTERS
पंचदीप भवन, सी.आई.जी. मार्ग, नई दिल्ली -110 002
Panchdeep Bhawan, C.I.G. Marg, New Delhi-110002
www.esic.gov.in ☎ 011-23604773, ✉ dmrc@esic.nic.in

U-25/12/Janaushadhi(PMBJP)/2023-Med.V (E-511943)/297 Dated: 16/08/2024

To

- Director (Medical) Delhi/Noida
- Dean's-All ESI PGIMSR's & Medical Colleges
- Medical Superintendent's- All ESIC Hospitals
- Directors, Insurance Medical Services(DIMS)-ESI Scheme, All States & UT's
- Regional Director's-All States & UT's

Sub: Procurement of Medicines in ESIC from Pradhan Mantri Bhartiya Janaushadhi Pariyojana (PMBJP)-reg.

Sir/Madam

As you are aware, currently drugs are being procured by ESI Institutions through valid DG ESIC Central Rate Contracts, CPSU drugs through GeM and Local Purchase of Medicines mostly from empanelled Chemists. The procurement of Non-RC drugs through local purchase has been a matter of concern as the percentage of its procurement has increased over the years and mostly consists of branded drugs leading to increased burden of its cost. This has been reviewed at the highest level and Standing Committee of ESIC in its 230th Meeting held on 31/01/2024 has recommended procurement of non-RC drugs from "Jan Aushadhi" system.

Employees' State Insurance Corporation, Hqrs has signed an MoU with Pharmaceuticals & Medical Devices Bureau of India (PMBI, operating agency for Pradhan Mantri Janaushadhi Pariyojna under Janaushadhi Campaign) for supply of Medicines to ESIC (copy enclosed).

The supply of Medicines and billing to respective ESIC & ESIS Institutions i.e Medical College, Hospitals, State Directorate, Dispensaries, DCBO and other ESI procuring units pan India shall be made by PMBI through their Authorized Distribution Channel Partner on issue of purchase order/Requisition from Authorized representative of ESIC & ESIS Institutions. The detail of PMBI Authorized Distribution Channel Partner in respective State/UT are enclosed.

In context to above, ESIC and ESIS Institutions (Medical Colleges, Hospitals, State Directorates, Dispensaries, DCBO's and other ESI procuring units pan India) are requested to sign an MoU between ESIC/ESIS Institution and PMBI's Authorized Distribution Channel Partner of your State/UT OR nearby State/UT as per format enclosed.

The Standard Operating Procedure(SOP's) for procurement of medicines in ESIC & ESIS Institutions from Pradhan Mantri Bhartiya Janaushadhi Pariyojana(PMBJP) is enclosed for ready reference.

Deans/MSs/ DIMS/D(M)D/D(M)N/AMO/ Head of ESIC & ESIS Institutions are requested to ensure the compliance of above instructions with immediate effect.

This issues with the approval of Director General.

Regards,

Enclosures: As above

Signed by Cecil
Christopher Khakha
Date: 16-08-2024 13:35:34
(Dr. C.C. Khakha)

Medical Commissioner (Procurement)

Copy to:

1. PPS to DG/FC/CVO for information
2. PPS/PS to MC(MA)/ MC(ME)/MC(MS) for information
3. **All Zonal Medical Commissioners for implementation & monitoring of procurement of Non-RC drugs from Pradhan Mantri Bhartiya Janaushadhi Pariyojana (PMBJP) in all ESIC and ESIS Institutions under their jurisdiction.**
4. Website content manager with a request to upload on ESIC, Hqrs website.

Medical Commissioner(Procurement)



सत्यमेव जयते

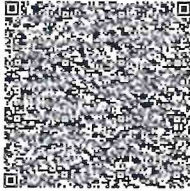
INDIA NON JUDICIAL

Government of National Capital Territory of Delhi

₹100

e-Stamp

Certificate No. : IN-DL28081463346389W
Certificate Issued Date : 31-Jul-2024 12:00 PM
Account Reference : IMPACC (IV)/ dl1082903/ DELHI/ DL-DLH
Unique Doc. Reference : SUBIN-DL108290309787252144875W
Purchased by : PMBI
Description of Document : Article 5 General Agreement
Property Description : Not Applicable
Consideration Price (Rs.) : 0
(Zero)
First Party : PMBI
Second Party : ESIC
Stamp Duty Paid By : PMBI
Stamp Duty Amount(Rs.) : 100
(One Hundred only)



Please write or type below this line

IN-DL28081463346389W

MEMORANDUM OF UNDERSTANDING

Between

Pharmaceuticals & Medical Devices Bureau of India (PMBI)

(Set Up Under the Department of Pharmaceuticals, Ministry of Chemical & Fertilizers, Govt. Of India)

And

Employees' State Insurance Corporation (ESIC)

(Employee's State Insurance Corporation, Ministry of Labour & Employment, Government of India)

[Signature]

C. Khakha

Statutory Alert:

1. The authenticity of this Stamp certificate should be verified at 'www.shoilestamp.com' or using e-Stamp Mobile App of Stock Holding. Any discrepancy in the details on this Certificate and as available on the website / Mobile App renders it invalid.
2. The onus of checking the legitimacy is on the users of the certificate.
3. In case of any discrepancy please inform the Competent Authority.

This Memorandum of Understanding (MoU) is entered on this 31st day of July, 2024 at PMBI head office, World Trade Center, New Delhi.

Between

"Pharmaceuticals & Medical Devices Bureau of India" hereinafter referred to as "PMBI" is a Society registered under the societies registration act XXI having its Registered Office at B-500, "B" Tower, 5th Floor, Narouji Nagar, World Trade Center, New Delhi - 110029 and is under the aegis ment of Pharmaceuticals, Ministry of Chemicals & Fertiliz ment of India. PMBI is the implementing agency of Pradhan Ma /a Janaushadhi Pariyojana (PMBJP), scheme of Department aceuticals, Ministry of Chemicals & Fertilizers.

And

Employees' State Insurance Corporation (ESIC) a Company incorporated in India under the Employees' State Insurance Act, 1948(ESI Act), having its registered headquarter at Panchdeep Bhawan, Comrade Indrajeet Gupta (CIG) Marg, New Delhi - 110 002 under the administrative control of Ministry of Labour & Employment, Government of India.

The terms and conditions for supply of Medicines by PMBI (operating agency for Pradhan Mantri Janaushadhi Pariyojna under Janaushadhi Campaign) to Employees' State Insurance Corporation (ESIC) shall be as under:

1. The supply of Medicines and billing to respective ESIC & ESIS Institutions i.e Medical College, Hospitals, State Directorate, Dispensaries, DCBO and other ESI procuring units pan India shall be made by PMBI through their authorised distribution channel partner on issue of purchase order/Requisition from authorised representative of ESIC & ESIS Institutions. The detail of PMBI authorised distribution channel partners in respective state are as per Annexure-1.
2. In case of change of any authorised distribution channel partner in respective state, PMBI shall immediately inform to ESIC Hqrs.
3. The listed prices of PMBI shall be inclusive of all the applicable taxes and duties. For billing purpose, Maximum Retail Price (MRP) minus GST as applicable will be calculated and a discount of 20% shall be deducted. Further, GST as applicable will be added to this amount to arrive at the final bill amount. The MRP of goods shall be as notified or published by PMBI on their webpage and billing will be done as per the rates prevailing at the time of supply.
4. Goods shall be supplied to respective ESIC & ESIS Institutions on freight paid and door delivery basis between 9:00 AM- 4:00 PM on Monday to



Friday and 9:00 AM- 1:00 PM on Saturday (working day or on mutually agreed terms as per local conditions)

5. The supply will be made within 15 days of issue of the Purchase order/Requisition from Direct Demanding Officer (DDO's), of respective ESIC & ESIS Institution, at the respective Medical College, Hospitals, State Directorate, Dispensaries, DCBO and other ESI procuring units pan India. However, no penalty/late delivery charges shall be levied if the goods are supplied after 15 days of issue of the Purchase order/Requisition. If goods are not despatched within 30 days of issue of purchase order/Requisition, the order shall be considered as cancelled without any financial implication to either side.
6. The supply shall be made with strict cold chain maintenance, if required.
7. Invoice, in triplicate should be drawn in the name of Direct Demanding Officer (DDO's), of respective ESIC & ESIS Institution. Respective ESIC & ESIS Institution shall be responsible for release of payment to PMBI/ authorised distribution channel partner within 30 days of receipt of the products at respective locations.
8. The consignment should be accompanied by a declaration that all items have been tested in a NABL lab and Report of Analysis will be produced on demand, if required at any time.
9. ESIC & ESIS Institution reserve the right to test the supplied goods and will send random samples for testing the quality if there is any suspicion. If any batch is declared – "Not of Standard Quality", the cost of the entire batch will be refunded, including stock that has been already consumed.
10. No medicine with less than six months remaining shelf life will be accepted by ESIC & ESIS Institution. Undertaking to the effect should be given along with the supply that in case the items are not consumed within the shelf life, the same will be replaced free of cost or the amount will be refunded.
11. All breakages/leakages/shortage of stock in transit shall be borne by the supplier.
12. This MoU will be applicable for supplying Medicines to existing as well as future Sites of ESIC/ESIS by PMBI.
13. The Memorandum will commence on...31st July....., 2024 and will remain in force for 01 years and may be extended on mutual agreement ... Either Party may terminate this Memorandum forthwith by providing 60 days prior notice in writing to the Other Party.



C. Khakha

The parties have caused this MOU to be signed and executed on ..31.07.2024.

On behalf of ESIC

Signed by:

C. Khakha

In the presence of डॉ. सेसिल क्रिस्टोफर खाखा / Dr. Cecil Christopher Khakha
(Witnesses) चिकित्सा आयुक्त (प्रोक्योरमेंट) / Medical Commissioner (Procurement)

क.रा.बी.नि. (मु.) / E.S.I.C. (H.Q.)
श्रम एवं रोजगार मंत्रालय, भारत सरकार
Ministry of Labour & Employment, Govt. of India
पंचदीप भवन, सी.आई.जी. मार्ग, नई दिल्ली-02
Panchdeep Bhawan, CIG Marg, New Delhi-02

1. Dr. Abhishek Rai
2. Dr. Meeta Gargwal

On behalf of PMBI

Signed by:

[Signature]

In the presence of

(Witnesses) RAVIKANT TIWARI
General Manager (Finance & Accounts)
Pharmaceuticals & Medical Devices Bureau of India (PMBI)
(Set up under the Department of Pharmaceuticals, Govt. of India)
B-500, Tower B, 5th Floor, World Trade Center,
Nauroji Nagar, New Delhi -110029

[Signature]

① Lokesh Sharma A.


② [Signature]
31.07.2024
(RINKU GILL)

TERMS & CONDITIONS

(Draft of MoU to be signed between ESIC/ESIS Institution and PMBI's Authorized distribution channel partner)

1. Rates are inclusive of all excise duties/taxes payable. For billing, Maximum Retail Price minus GST as applicable will be calculated and a discount of 20% deducted. Further GST as applicable will be added to the final amount.
2. Goods are to be supplied on freight paid and door delivery basis to respective ESIC & ESIS Institution between 9:00 AM- 4:00 PM on Monday to Friday and 9:00 AM- 1:00 PM on Saturday (working day or on mutually agreed terms as per local conditions).
3. The supply will be made within 15 days of issue of the supply order at the location, failing which supply will be considered as cancelled. No penalty is to be levied for items not supplied.
4. The supply should be with strict cold chain maintenance, if required.
5. Invoice, in triplicate must be in the name of Direct Demanding Officer (DDO's) of respective ESIC & ESIS Institution and other procuring authorities of ESI user Units.
6. Supply should be of standard quality and pre-tested from Govt. approved Laboratory. It is deemed to understand that PMBI (Pharmaceutical & Medical Devices Bureau of India) is wholly responsible for any adverse event resulting from consumption of these medicines.
7. Supply should be made in minimum batches and full supply of procured quantity should be ensured by Direct Demanding Officer (DDO's) of respective ESIC & ESIS Institution and other procuring authorities.
8. No medicine with less than 06(six) months remaining shelf life will be accepted. Undertaking to this effect should be given along with the supply that in case the items are not consumed within the shelf life, the same will be replaced free of cost or the amount refunded.
9. If any batch is declared-Not of Standard Quality, the cost of the entire batch will be refunded, including the stock which has been already consumed.
10. All breakages/leakages/shortage of stock in transit shall be borne by the supplier.
11. The consignment should be accompanied by a Declaration that all medicines have been tested in a NABL Lab and Report of Analysis will be produced on demand. Direct Demanding Officer (DDO's) of respective ESIC & ESIS Institution will send random samples for testing the quality if there is any suspicion.


11/6/24


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The Memorandum will commence on _____, 2024 and will remain in force for 01 year and may be extended on mutual agreement ... Either Party may terminate this Memorandum forthwith by providing 60 days prior notice in writing to the Other Party.

The parties have caused this MOU to be signed and executed on _____, 2024.

On behalf of ESIC & ESIS Institution

On behalf of PMBI's Authorized distribution
channel partner

Signed by:

Signed by:

In the presence of
(Witnesses)

In the presence of
(Witnesses)

- 1.
- 2.


11/6/24


11/6/24



11/06/24


11/6/24

The detail of PMBI Authorised Distribution channel partners in respective States

S.No.	State/U.T.	Distributor Point 1	Distributor Point 2
1	ANDHRA PRADESH	M/s Mahaveer Drug Plus (Karnataka) Phone No. 9986899886 Email Id: mahaveerdrugsplus@gmail.com	
2	ASSAM	M/s Popu Enterprises (Arunachal Pardesh) Phone No. 9436227191 Email Id : bagangp@yahoo.com	M/s Bengal Syndicate (West Bengal) 9330143409 bppi@bengalsyndicate.com;
3	ASSAM	M/s Popu Enterprises (Arunachal Pardesh) Phone No. 9436227191 Email Id : bagangp@yahoo.com	M/s Bengal Syndicate (West Bengal) 9330143409 bppi@bengalsyndicate.com;
4	BIHAR	M/s G.P.Sales (Jharkhand) Phone No. 9835322776 gpsalesbppi@gmail.com; vibhorsinghania@gmail.com	
5	Chandigarh	M/s Medco Pharma (Cust)Chandigarh Phone No. 9814006081 Email Id : balimedcopharma@yahoo.co.in	
6	Chattisgarh	M/s Nahar Medical Agency Chattisgarh Phone No. 9977070000 Email Id : janaushadhirpr@gmail.com	
7	Delhi	M/s Vertex Pharmaceuticals (Uttarakhand) Phone No. 9412035428 Email Id : saverakalyansamiti@gmail.com	M/s Saanch Enterprises (Delhi) 9810454443 saanch.pmbi@gmail.com
8	Gujarat	M/s Bhoomi Marketing Co. (Gujarat) Phone No. 9825010661 Email Id : admin@bhoomimarketingco.com	M/s Indian Medical Hall (Rajasthan) 9414044245 imhjaipur@gmail.com
9	Haryana	M/s Vertex Pharmaceuticals (Uttarakhand) Phone No. 9412035428 Email Id : saverakalyansamiti@gmail.com	

The detail of PMBI Authorised Distribution channel partners in respective States

S.No.	State/U.T.	Distributor Point 1	Distributor Point 2
10	Himachal Pradesh	M/s Medco Pharma (Cust)Chandigarh Phone No. 9814006081 Email Id: balimedcopharma@yahoo.co.in	
11	Jammu & Kashmir	M/s Malik Sales Agencies (Cust)J&K Phone No. 9419011228 Email id: malik_agencies@yahoo.co.in	
12	Jharkhand	M/s G.P.Sales (Jharkhand) Phone No. 9835322776 Email Id: gpsalesbppi@gmail.com; vibhorsinghania@gmail.com	
13	Karnataka	M/s Mahaveer Drug Plus Karnataka Phone No. 9986899886 Email Id: mahaveerdrugsplus@gmail.com	
14	Kerala	M/s Deepak Distributors (Kerala) Phone 9847081898premthacholi@gmail.com ; deepakdistributors@yahoo.co.in	
15	Madhya Pradesh	M/s Nahar Medical Agency Chattisgarh Phone No. 9977070000 Email Id : janaushadhirpr@gmail.com	M/s Indian Medical Hall (Rajasthan) 9414044245 imhjaipur@gmail.com
16	Maharashtra	M/s Siddhi Vinayak Pharma (Maharashtra) 7777068324 svpmumbai2021@gmail.com	M/s Mahaveer Drug Plus (Karnataka) Phone No. 9986899886 Email Id: mahaveerdrugsplus@gmail.com
17	New Delhi	M/s Vertex Pharmaceuticals (Uttarakhand) Phone No. 9412035428 Email Id : saverakalyansamiti@gmail.com	M/s Saanch Enterprises (Delhi) 9810454443 saanch.pmbi@gmail.com

The detail of PMBI Authorised Distribution channel partners in respective States

S.No.	State/U.T.	Distributor Point 1	Distributor Point 2
18	Odisha	M/s Mani Pharmaceuticals (Cust)Odisha 8249491087 satyambhagat1982@gmail.com	
19	Punjab	M/s Uday Agencies (Cust) Punjab 9815100268 udayagencies@ymail.com	
20	Rajasthan	M/s Indian Medical Hall (Rajasthan) 9414044245 imhjaipur@gmail.com	
21	Tamil Nadu	M/s Mohan Medicare (Tamil Nadu) 9884712200 bppi@mohanmedicare.com	
22	Telangana	M/s Mahaveer Drug Plus Karnataka Phone No. 9986899886 Email Id: mahaveerdrugsplus@gmail.com	
23	Uttar pradesh	M/s GPVDS Pharmedies Pvt. Ltd.(Uttar Pradesh) 9431101819 gpvdspharmedies@gmail.com	M/s Tulip Medicam (Uttar Pradesh) 8953267999 makhija.vinay@rediffmail.com
24	Uttarakhand	M/s Vertex Pharmaceuticals (Uttarakhand) Phone No. 9412035428 Email Id : saverakalyansamiti@gmail.com	
25	West Bengal	M/s Bengal Syndicate (West Bengal) 9330143409 bppi@bengalsyndicate.com;	

**PROCUREMENT OF MEDICINES IN ESIC & ESIS INSTITUTIONS FROM PRADHAN MANTRI
BHARTIYA JANAUSHADHI PARIYOJANA(PMBJP)**

Currently drugs are procured by user units through DG ESIC RC (exemption has been received through SCoGeM), CPSU drugs through GeM and Local Purchase from empaneled Chemists (selected through GeM). The procurement of Non-RC drugs through Local Purchase has been a matter of concern as the percentage of its procurement has increased over the years and mostly consists of branded drugs leading to increased burden of its cost. This has been reviewed at the highest level and Standing Committee of ESIC in its 230th Meeting held on 31/01/2024 has recommended procurement of non-RC drugs from "Jan Aushadhi" system. However the services for Jan-Aushadhi Kendras are not onboarded on GeM portal. For this SCoGeM was approached and exemption for procurement from Jan Aushadhi Kendras was accorded on 30.01.2024 subject to condition that ESIC must have a sound policy in this regard and prepare Standard Operating Procedure(SOP) with the approval of Board.

Procurement of Non-RC drugs is proposed to be undertaken by the ESIC and ESIS user units through Jan Aushadhi Pariyojana in a phased manner as per the Standard Operating Procedure as under :

1. **DEMAND CALCULATION:** Direct Demanding Officer (DDO's) of respective ESIC & ESIS Institution shall compile their demands of Drugs/Medicines which are not available in Central DG-ESIC RC & GeM (but available with PMBI-Jan Aushadhi) and are procured through empaneled Local Chemist and submit their demands of medicines required for 03 months to begin with. They shall replenish the medicines monthly on the basis of consumption pattern and availability of stock, so that buffer stocks of medicines equaling to 02 months are maintained as per need of the individual ESIC & ESIS Institution/s.
2. **SCRUTINY OF DEMAND RAISED:** Direct Demanding Officer (DDO's) of respective ESIC & ESIS Institution and other procuring authorities shall constitute a Committee to scrutinize and finalize the list of medicines for procurement through PMBI-Jan Aushadhi as per past consumption pattern and likely need in future.

[Signature]
11/6/24

[Signature]
11/6/24

[Signature]
11/6/24

[Signature]
11/06/24

3. **GENERATION OF SUPPLY ORDER:** Supply orders will be placed to PMBI's Authorized distribution channel partner as per consumption pattern, and availability of stock. The Supply order would indicate terms & conditions of supply as per copy of document annexed.
4. **SUPPLY OF MEDICINES:** PMBI's Authorized distribution channel partner shall supply medicines directly to Procuring Authorities of ESI Institutions as per the terms and conditions of supply mentioned in Supply Order along with Supply vouchers in triplicate.
5. **RECEIVING OF SUPPLY AT ESI INSTITUTIONS:** Direct Demanding Officer (DDO's) of respective ESIC & ESIS Institution shall be responsible for the proper receiving of medicines after verification of all details and checking of documents including Batch testing report. It must be ensured that all medicines are taken on stock properly and distribution started at the earliest.
6. **VERIFICATION OF BILLS & PAYMENT:** The verification of bills shall be done by Direct Demanding Officer (DDO's) of respective ESIC & ESIS Institution before forwarding them for making payments.
7. The order placement will be done by physical mode to begin with, followed by operationalization of online purchase module of ESIC which shall be modified to suit Jan Aushadhi system.
8. Direct Demanding Officer (DDO's) of respective ESIC & ESIS Institution shall continuously monitor the order placements. Every effort would be made to ensure that Items available in DG-ESIC RC, GeM and with PMBI-Jan Aushadhi are not procured through empaneled Local Chemist.


11/6/24


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